

# Monitoring Report: Cash and Investments (Policy 2.6) Monitoring Period: Fiscal Year 2024

# Finance Committee Meeting Review Date: March 11, 2025

## Board of Directors Meeting Review Date: March 20, 2025

INFORMATIC	ON TYPE
Monito	ring
RECOMMEN	DED ACTION(S)
That the	e Board review this monitoring report and consider accepting it as:
demo (B) a rea demo state acce towa (C) 1. Fo inter 2. Fo 3. Fo does 4. Fo	asonable interpretation for <b>all</b> policy items and that the evidence onstrates compliance with the interpretations. asonable interpretation for all policy items and that the evidence onstrates compliance with the interpretations, except for the CEO's d non-compliance with item(s) x .x, which the Board acknowledges and pts the proposed dates for compliance.is making reasonable progress rds compliance. or policy items $x.x.x -$ there is evidence of compliance with a reasonable oretation or policy items $x.x.x -$ the interpretation is not reasonable or policy items $x.x.x -$ the interpretation is reasonable, but the evidence of demonstrate compliance or policy items $x.x.x -$ the Board acknowledges and accepts the CEO's d non-compliance and the proposed dates for compliance
PRIOR RELE	VANT BOARD ACTIONS & POLICIES
organiz Limitati 1. CE0	ring Reports are a key Policy Governance tool to assess zational/CEO performance in achieving Ends (1.0) within Executive ions (2.0). A Policy-Governance-consistent Monitoring Process is: O sends Monitoring Report to all board members
	Board meeting, board accepts Monitoring Report through majority vote if not acceptable, determines next steps)
<b>ISSUE SUMM</b>	
unacce This m	le's Board of Directors establish policies that define what methods are eptable to use to achieve expected results, called Executive Limitations. onitoring report provides the CEO's interpretations of those policies, ce of achievement, and an assertion on compliance with the Board's



 written goals. As with other monitoring reports, the Board decides whether the interpretations are reasonable, and the evidence is convincing.

 Per Appendix A of the Board Policy Manual, this report was scheduled for monitoring in March 2025 and was submitted in February 2025.

 I certify that the information is true and complete, and I request that the Board accept this as indicating an acceptable level of compliance.

 CEO's Signature
 Date

 MARE
 2/27/2025

 ATTACHMENTS
 1. Monitoring report for Investments (Policy 2.6)



# **Table of Contents**

POLICY TITLE: CASH AND INVESTMENTS	Page#	Compliance
2.6 The CEO will not fail to hold cash for short-term operations or surplus capital for investment according to the Board's investing priorities: first ensuring safety of principal, next providing adequate liquidity, and third, returning the highest yield compatible with prudent investing. Further, without limiting the scope of the foregoing by this enumeration, the CEO shall not:	4	
2.6.1 Hold AAATA operating cash or surplus capital in insecure instruments, including federally uninsured checking accounts or non-interest-bearing accounts except where necessary to facilitate ease in operational transactions.	4	
2.6.2 Deviate from the "Investment Policy to Comply with Michigan PA 20 of 1943" as stated in the Appendices, invest in instruments other than those so authorized, or invest unlawfully with respect to state and federal laws, including Michigan PA 20 of 1943.	8	

Fully Compliant O Partially Compliant Non-Compliant



# **Preliminary CEO Interpretations and Evidence**

### POLICY 2.6

The CEO will not fail to hold cash for short-term operations or surplus capital for investment according to the Board's investing priorities: first ensuring safety of principal, next providing adequate liquidity, and third, returning the highest yield compatible with prudent investing. Further, without limiting the scope of the foregoing by this enumeration, the CEO shall not:

### Degree of Compliance: Compliant

**Operational Definition** 

The policy is fully refined in policies 2.6.1 and 2.6.2, below. No further interpretation is necessary.

Measure/Standard & Level of Achievement

Compliance with this policy is demonstrated through compliance with policies 2.6.1 and 2.6.2.

#### Evidence

Source of Data: Internal Documents

Date of Data Review: 02/25/2025 as verified by Dina Reed, DCEO of Finance and Administration

Data:

See below

### **POLICY 2.6.1**

Hold AAATA operating cash or surplus capital in insecure instruments, including federallyuninsured checking accounts or non-interest-bearing accounts except where necessary to facilitate ease in operational transactions.

### **Degree of Compliance: Compliant**

#### Interpretation

**Operational Definition** 

I interpret this policy to apply to the agency's approach to short-term cash management. Agency funds should be kept safe to protect the agency and customers from loss, service disruptions, and organizational instability, while at the same time maintaining adequate liquidity to transact normal business and generate some degree of investment return. However, safety is the priority not investment returns, and we consequently have a low risk tolerance for investments.

### Measure/Standard & Level of Achievement

Compliance with this policy will be demonstrated when statements for all accounts from the most recent financial quarter illustrate that all funds held in checking and money market savings accounts:



- 1. Are held in accounts that are Federal Deposit Insurance Corporation (FDIC) insured and at banking institutions where all accounts are FDIC insured up to \$250,000, and
- 2. That deposit accounts generate interest.

I further interpret this policy to allow funds to be unsecured and not generate revenue if liquidity and cash-flow needs require them for transactions such as payroll.

### Rationales

This is a reasonable interpretation because:

- A. Account statements are legally required tallies of each account produced by the institution. Account statements are generated by the financial institution (not AAATA staff), reflect all cash transactions in reported accounts, and a true representation of accounts, transactions, interest earned, fees and balances for the reporting period.
- B. All funds needed for immediate operations (e.g. payables, payroll, etc.) are included and our funds are safe (financial institutions backed by the FDIC provide guaranteed insurance up to \$250,000 per depositor and protects insured depositors). The level of necessary cash in these accounts varies based on projected operating and capital expenses, timing of deposits generated from revenue, and investment transfers. Approximately one month's projected operating expenses *plus* projected capital expenditures are required for managing the cash flow. Excess funds are transferred to CDARS-ICS accounts, fully federally insured accounts, or longer-term investment accounts. At times, investment transfers require placing funds in money market accounts for up to 24 hours.
- C. All these accounts generate some interest.

#### Evidence

**Source of Data:** Internal Documentation **Date of Data Review:** 02/25/2025 as verified by Dina Reed, DCEO of Finance and Administration

### Data:

A review of all account statements (Reed, 02/25/2025) from all financial institutions holding AAATA monies as of September 30, 2024 disclose that:

- 1. All accounts holding AAATA funds produce interest.
- 2. Cash held in accounts that exceed federally insured limits were required to facilitate ease of transactions. At the end of Q4 FY 2024, there was \$12.2M million in cash, checking and money market balances (excluding CDARS-ICS money market funds). Operating expenses

during this time period were approximately \$4.95 million per month. All uninsured balances were required to facilitate ease of financial transactions.



As of September 30, 2024 total cash, checking, and money market account balances were \$59.4 million and distributed as shown on the next page in Table 2.6A.

Table 2.6A				
Cash, Checking and Money Market Balances (\$ in thousands)				
Cash, Checking or Money Market Account	As of 09/30/2024			
Imprest	\$3,460			
Operating	1,15			
Payroll	803			
Changers/Petty Cash	1			
Passes and Tokens	35			
Capital	3,36			
Money Market Savings	3,022			
Flex Spending	54			
GetDowntown	309			
Sub-Total (Insured up to \$250,000)	12,210			
CDARS-ICS (Insured up to \$75,000,000)	47,202			
Total Cash, Checking & Money Market	\$59,412			

All monies held in bank accounts and investments are in deposit at The Bank of Ann Arbor, which is an FDIC insured bank with FDIC insured accounts. Additionally, based on information reported by the Federal Financial Institutions Examination Council (FFIEC), in the Uniform Bank Performance Report (UBPR), Deposit Accounts by Lending Tree, an unbiased evaluator of banking institutions, gave Bank of Ann Arbor a A+ rating as of September 30, 2024, for overall bank health. Rating summaries are provided on the next page.





Data as of Q3 2024

Learn why bank health matters

# Health Grade Components

A+ Texas Ratio 🔹 🔻	A+ Texas Ratio	Trend <b>V B+</b> Deposit Growth	▼ <mark>A+</mark> Capitali	zation 🔻
Overall		Assets and Liabilities		
FDIC Certificate #	34120	Assets	Q3 2024 vs Q3 2023	<b>\$3.15B</b> <i>\$3.08B</i>
Year Established Employees	1996 341	Loans	Q3 2024 vs Q3 2023	<b>\$2.49B</b> <i>\$2.34B</i>
Primary Regulator	FDIC	Deposits	Q3 2024 vs Q3 2023	<b>\$2.64B</b> <i>\$2.58B</i>
Profit Margin		Equity Capital	Q3 2024 vs Q3 2023	\$421.9MM <i>\$386.1MM</i>
Return on Assets - YTD Return on Equity - YTD	1.69%	Loan Loss Allowance	Q3 2024 vs Q3 2023	<b>\$27.5MM</b> <i>\$30.9MM</i>
Annual Interest Income	\$126MM	Unbacked Noncurrent Loans	<b>Q3 2024</b> vs Q3 2023	<b>\$1.7MM</b> <i>\$15.9MM</i>
		Real Estate Owned	<b>Q3 2024</b> vs Q3 2023	<b>\$4.1MM</b> <i>\$344K</i>



### **POLICY 2.6.2**

Further, without limiting the scope of the foregoing by this enumeration, the CEO shall not:

Deviate from the "Investment Policy to Comply with Michigan PA 20 of 1943" as stated in the Appendices, invest in instruments other than those so authorized, or invest unlawfully with respect to state and federal laws, including Michigan PA 20 of 1943.

### **Degree of Compliance: Compliant**

#### Interpretation

**Operational Definition** 

This policy is already fully defined and requires no additional interpretation.

#### Measure/Standards & Achievement

Compliance will be demonstrated when:

- 1. Account statements for investments indicate that funds are held only in Certificates of Deposit (not to exceed \$4 million in any one financial institution), bonds or other direct obligations of the U.S. (maturity limited to 3 years or less), or government mutual funds.
- 2. Investments are held:
  - a. In accounts which ensure the safety of the principal balance,
  - b. Remain liquid, and
  - c. Return the highest yield compatible with prudent investing.
- 3. A listing of investment accounts, with balances, maturity dates, and interest rates for each account, is provided to the Board at least quarterly.

### Rationale

This is reasonable because these are the only types of investment instruments that are legal under Michigan Public Act 20 and authorized by the Board's policy.

### Evidence

Source of Data: Internal Documentation

Date of Data Review: 02/25/2025 as verified by Dina Reed, DCEO of Finance and Administration

#### Data:

- 1. AAATA's investments were held in Certificates of Deposits (CDs), U.S. Agency Bonds, and/or Money Market Savings accounts. Each of these are legal, authorized instruments per the policy, and do not exceed limits on amounts or maturities as required by the policy.
- 2. Regarding the Board's established priorities for investing:

(a) Safety of Principal: Cash was held in checking and savings accounts at the Bank of Ann Arbor. Some investments were held in the Certificate of Deposit Account Registry Service



(CDARS) managed by Bank of Ann Arbor (which invests funds to the FDIC insured limit in other banks), Certificates of Deposit (CDs) and Money Market Savings or ICS accounts. Bank accounts, CDs, and Money Market accounts are FDIC insured. Other investments were held in U.S. Agency Bonds, which are federally insured direct obligations of the U.S. government.

(b) Adequate Liquidity: Cash in checking and savings accounts is immediately available. Monies held in investments are available within 30 days' notice to the financial institution. Liquidity has been sufficient to meet operating needs during the monitoring period, as AAATA has been able pay its expenses without using debt, and no expenses have been deferred due to insufficient liquidity of capital.

(c) Highest Yield Compatible with Prudent Investing: Yields on investments (0.23% to 5.50%) are the highest rates available considering the limited investment options due to policy and regulatory limits and the priorities for safety and liquidity. AAATA has followed the advice of its expert trust consultant at Bank of Ann Arbor in making prudent investing decisions according to the Board's policy and priorities.

3. A review of monthly Board meeting agendas and minutes (Reed, 2/25/2025) indicates that the required disclosure of investment accounts, balances, maturity dates, and interest rates was provided in quarterly financial reports presented to the Board since this policy was last monitored in March 2024. Investments for quarters 2, 3, and 4 for FY2024 were reported in May, August and November 2024, respectively, and FY2025 Q1 investments were presented in February 2025.

As of September 30, 2024 investment account balances totalled \$19.0 million and are distributed as shown on the next page in Table 2.6B.



#### Table 2.6B

**Investments Summary** 

(\$ in thousands)					
Investment Instrument	Date of Maturity	Interest Rate	Value as of 06/30/2024	Transactions	Value as of 09/30/2024
U.S. Agency Bond	4/8/2024	0.38%	\$0	\$0	\$
U.S Treasury Notes	5/9/2024	4.86%	0	0	(
U.S Treasury Notes	6/30/2024	3.00%	2,000	(2,000)	
U.S. Agency Bond	9/15/2024	2.89%	2,500	(2,500)	
U.S. Agency Bond	9/23/2024	0.51%	2,000	(2,000)	(
U.S. Treasury Bills	10/31/2024	4.63%	0	2,000	2,00
U.S. Treasury Bills	11/12/2024	4.66%	0	2,500	2,50
U.S. Treasury Bills	11/29/2024	4.70%	0	2,000	2,00
U.S. Treasury Bills	12/26/2024	4.57%	2,000	0	2,00
U.S. Treasury Bills	2/20/2025	4.45%	1,300	0	1,30
U.S. Agency Bond	2/24/2025	3.76%	200	0	20
U.S. Agency Bond	3/28/2025	2.85%	2,500	0	2,50
U.S. Agency Bond	3/28/2025	3.11%	2,000	0	2,00
U.S. Agency Bond	6/27/2025	3.28%	2,000	0	2,00
U.S. Agency Bond	8/8/2025	4.11%	1,400	0	1,40
U.S. Agency Bond	1/22/2026	4.11%	750	0	75
Money Market Funds	N/A	5.04%	210	218	42
Mark-to-Market Adjustment			(272)	147	(125
Total Investments:			\$18,588	\$364	\$18,95

The financial data presented as of September 30, 2024, demonstrates compliance with Policy 2.6 and the Board's Investment Policy at a single point in time. A review of account statements and quarterly financial reports (Reed, 2/9/2025) confirms that cash and investments were held in compliance with this policy throughout the monitoring period. Additionally, quarterly financial reports are presented at Board meetings and monthly account statements are available for direct inspection.



### **Policy Trendlines**

Policy	FY 21	FY 22 (March)	FY 22 (August)	FY 22 (April)	FY23	FY24
2.6	3	3	3	3	3	3
2.6.1	3	3	3	3	3	3
2.6.2	3	3	3	3	3	3

LEGEND
Policy is not compliant
Policy is partially compliant
Policy is compliant

# **Guidance on Determining "Reasonableness" of CEO Interpretations**

# Are the interpretations reasonable?

An interpretation is reasonable if the following are provided,

- 1. a measure or standard,
- 2. a defensible rationale for the measure or standard,
- 3. a level of achievement necessary to achieve compliance and
- 4. a rationale for the level of achievement.

### Is evidence verifiable?

Evidence is verifiable if there is

- 1. actual measurement/data,
- 2. the source of data and
- 3. the date when data was collected is provided.



# **CEO Notes: (If Applicable)**

**Board's Conclusion on Monitoring Report** 

**Board's conclusion after monitoring the report.** Following the Board's review and discussion with the CEO, the Board finds that the CEO:

(A) a reasonable interpretation for all policy items and that the evidence demonstrates compliance with the interpretations.

**Board Notes: (If Applicable)**